

ANNUAL REPORT

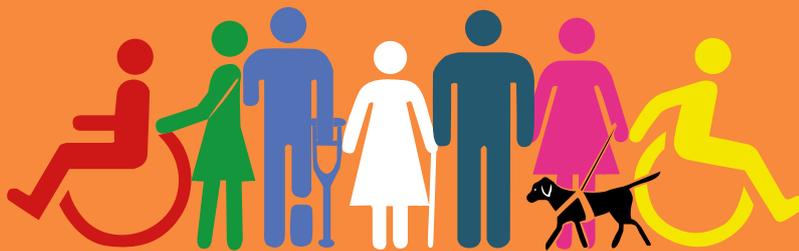
2016 / 17

we work to enable the dreams of others

*Our mission to provide high quality
accessible and relevant information and
community awareness services about
disability in partnership with people with
disability and their supporters.*



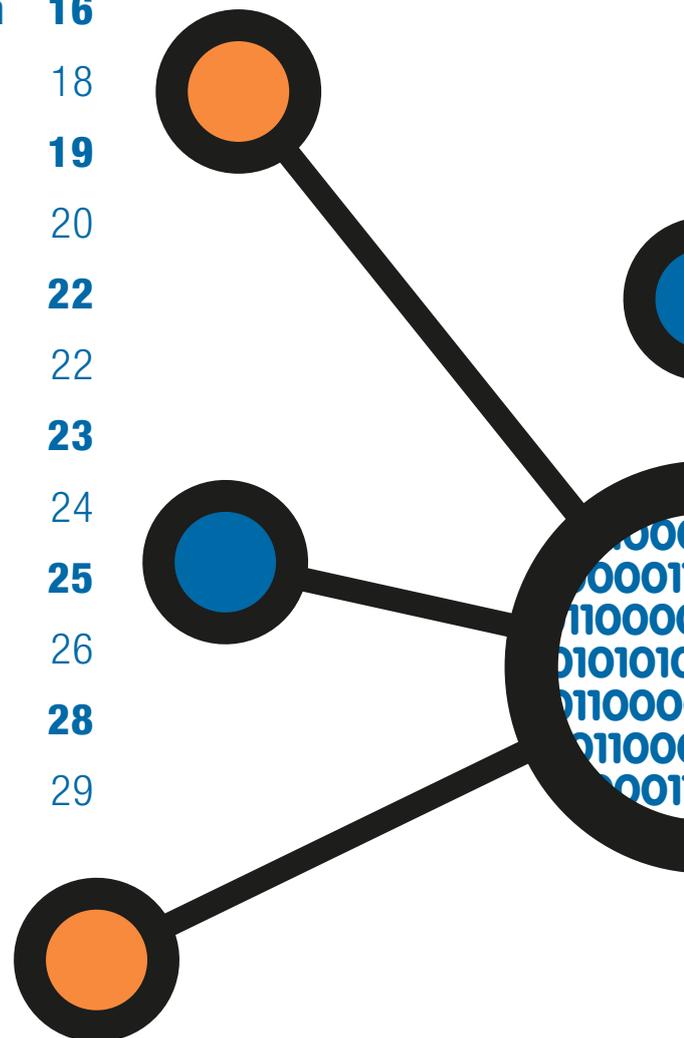
Real People, Real Listening



IDEAS acknowledges the traditional owners of country throughout Australia and their continuing connection to land, sea and community. We pay our respects to them and their cultures, and to elders both past and present.

CONTENTS

ABOUT IDEAS	3
IDEAS Board	4
IDEAS Staff	5
Chair's Report	6
Treasurer's Report	8
Executive Officer's Report	10
30 Years of IDEAS	12
Accessing Independent Information	16
Individual Support	18
Getting to Know You	19
PossABLE IDEAS Expo	20
Social Media	22
Newsletter	22
Database and knowledge	23
Website Data	24
e-Bility Classifieds Website	25
IDEAS Customer Journey	26
Sponsors	28
Financials	29





ABOUT IDEAS

OUR ORGANISATION *who we are*

IDEAS – Information on Disability, Education & Awareness Services.

OUR VISION *what we seek*

A world where people with disability live full, independent lives of their own choosing.

OUR MISSION *what we do*

To provide high quality accessible and relevant information and community awareness services about disability in partnership with people with disability and their supporters.

OUR VALUES *what we believe in*

We believe the following are intrinsic to IDEAS and everything we do:

- Social Justice
- Consultation
- Integrity
- Innovation

OUR PURPOSE *how we do it*

We work to support all people with disability, their families, carers and other supporters to self-advocate and to make informed decisions. As disability knowledge brokers, we do this by providing a range of information services and products. Using our specialist expertise, we source information and then filter, interpret and disseminate it on request, through a variety of methods for the benefit of our service users

IDEAS BOARD



Melinda Paterson **CHAIRPERSON**

Melinda has been a Community Development Officer since 1998, utilising her skills in research, policy analysis, journalism & public relations through her Bachelor of Arts (Communications). She also has a physical disability and uses a wheelchair. Joined Board November 2013.



Martin Heng **VICE CHAIR**

Martin has an acquired spinal cord injury and uses a wheelchair for mobility. Martin has over 20 years working as a travel editor in the field of accessible travel and has a background in communications and publishing. Joined Board in May 2016.



Chris Dumas **TREASURER**

Chris is a partner at Bentleys Newcastle (accountants) and CRAG Auditing Services. He has a Bachelor of Business, became a CPA in 1998 and FCPA in 2001. Also a fellow of the Tax Institute. Joined Board in November 2013.



Teresa McMullen **SECRETARY**

Teresa is an Occupational Therapist with over 25 years' experience. Teresa has been on the Board of IDEAS since 2008.



Jackie Campisi **BOARD MEMBER**

Jackie joined the Board of DIRC in 1998 and has been on the Board of IDEAS since the merger. Jackie is a Social Worker who currently works for the City of Sydney.



Dave Reid **BOARD MEMBER**

Dave has years of management experience and father of a young adult with Duchene Muscular Dystrophy. Joined Board November 2012.



Wendy Bowles **BOARD MEMBER**

Wendy Bowles is an Associate Professor in Social Work & Human Services in the School of Humanities & Social Sciences at Charles Sturt University. Wendy is a previous member who wants to renew relationships with our service. Joined Board November 2013.



Andrew Bokor **BOARD MEMBER**

Andrew brings the experiences of 18 years in the military and subsequent years working in the wider community. He has a passion for empowering others through information on rights and entitlements. Joined Board December 2016

IDEAS STAFF



"A growth in funding saw our staff increase from 11 fulltime equivalent to 17 fulltime equivalent. Twenty five people work for IDEAS, the majority of whom live in Tumut. 70% have a disability or lived experience of a family member with disability"





CHAIR'S REPORT

Melinda Paterson is community development worker with over twenty years of experience in the aged care and disability community care industries. She lives and works in Sutherland Shire. This is her second report as Chair of the IDEAS Board.

It's hard to believe that another year has passed. The team at IDEAS has been busy, as usual, but with a number of new tasks in 2016/17, courtesy of the National Disability Insurance Scheme (NDIS). We have worked hard to achieve National Incorporation and again met the Disability Advocacy Standards, while providing reliable and useful information for people with disability.

The two year rollout in NSW started on 1 July 2016. To people like me, for whom the old system provided only limited support, it has been a dream come true; I am thrilled with the flexibility to choose providers and confident to manage the circumstances of service delivery within my individualised NDIS. However, for many people with disabilities and their families, it has been a difficult and stressful process to transition from the block funded programs under NSW Department of Family and Community Services, Ageing Disability and Home Care. It is particularly hard for those who don't have English as first language or need help to exercise their rights.

This is where IDEAS comes in. Over the past thirty years, IDEAS has amassed a depth of information about support services and understanding of how best to make this knowledge accessible to people with disability. The website has continued to evolve in the past twelve months, thanks to help from Dialog, including the NDIS section, which features facts about the NDIS, videos and useful links. We have developed the search function in response to your feedback, making it even easier to find a services and supports, whether or not you have an NDIS Plan. For those who prefer to talk to a real person, we have consistently upskilled our staff to provide the best possible support when answering questions, which they do through the 1800 number and information stands at community events.

"Despite the negative media, people with disability and their carers are clearly excited about having choices, and control of their lives through the NDIS"

The possABLE expo in Albury in May was a huge success, proving what we already knew – NDIS has happened so quickly and left a lot of folks lost and confused. They need more time and opportunities to talk with the NDIA agency, advocates and each other, then with the providers. Despite the negative media, people with disability and their carers are clearly excited about having choices, and control of their lives through the NDIS, but are still understanding the responsibilities and options, and finding their voices.

IDEAS staff are out and about gathering the latest intel about the changes for our clients [you], and ensuring our information is relevant, current and accurate; this is evidenced by a series of features in our newsletter on engaging with the NDIS and other life transitions. Our EO, Diana, represents IDEAS at a range of high level meetings, including NSW Disability Network Forum, and has been visiting key members of parliament to discuss the need for independent information to enable people with disability to live the lives they choose. We have also contributed to a number of reviews and enquiries this year.

Unfortunately, there is limited funding for information and advocacy services in the future, which is a serious threat to the human rights of all people with disability. IDEAS' block funding is due to end on 30 June 2018, but we have resisted the pressure placed on many of our peer organisations in advocacy to become NDIS Registered Providers. We believe it's

important for us to remain independent from service delivery, so you can trust us to give unbiased answers to all questions, every time.

We have made wider use of social media this year to promote IDEAS, including a regional advertising campaign, and have been looking into alternate revenue opportunities as part of our Strategic Plan. My fellow Board members have been relentless in their energetic commitment to the growth and survival of the organisation throughout. I wish to thank them all, and our wonderful staff, who inspire us to keep going.

IDEAS is an extraordinary juggernaut, piloted by an EO and team leaders who wow us every single month with their exhausting activity reports and achievements. As a person with disability, I am so proud to be their Chairperson, and pledge to keep fighting for our shared vision of world where people with disability live full, independent lives of their own choosing.



Melinda Paterson

TREASURER'S REPORT



2017 saw us deliver over \$2,000,000 worth of service to the community.

This is a record level of service delivery for my time on the board and as stated last year we are very thankful as a board for the work done by Diana and her operations team.

The disability community and carers (of which I am a part) rely on the information that we provide. From the Boards perspective we are proud of the ongoing work done by Diana and her team to enable a future provision of information for our community.

2017 saw Michelle leave her post. I would like to personally thank her for all of the work done and commitment to our service during her years of service.

The total turnover for the year is up 22.4% (against a strong 2016 financial year). I note that the year saw the recognition of \$739,000 in non recurrent funding which drove much of the increase in revenue. The profit of \$25,682 is a \$93,800 turnaround on last years net results. and is set against record wages, business planning processes, and an office move in Tumut.

This year was the first of the two year funding agreement with the NSW Government obtained. I note that efforts have commenced to engage with potential funding sources for the future years.

The Treasurers role is to **overview** the systems used, monitor spending and advise the board of our financial position, especially when new projects are undertaken as to their affordability and the recurrence or otherwise of funding. Our accounting is prepared on XERO, reviewed monthly against prior year figures and budget (the budget is updated during the year to reflect changes in operations).

We again thank Steven Walker from Walker BDS for his auditing services.

IDEAS is proud of the efficiency and effectiveness we achieved in the delivery of our service providing strong value for money for our stakeholders, particularly people with disability, their carers and supporters.

"IDEAS is proud of the efficiency and effectiveness we achieved in the delivery of our service providing strong value for money for our stakeholders, particularly people with disability, their carers and supporters."

Our net Equity position has improved slightly at \$316,244. Due to the non-current liabilities of the prior year recognised as current liabilities (to be expended in the 2018 financial year). Our net asset position has reduced by \$782,685 which is more than offset by total liabilities which have dropped by \$808,547.

On a personal note I congratulate Diana and her team on their maintenance of the accounts function. The board is supportive and remains focused on IDEAS objectives and the work of the staff and friends of IDEAS. Further I would like to commend the Chairperson and beautiful friend Melinda who has led us so well over the year.

Looking forward our organisation has secure funding for the upcoming financial year and is confident of obtaining income beyond this to continue as a going concern advocating for and disseminating information to our clientele. I commend all of those involved in securing those commitments to funding.

This is a good result considering the restructure that took place during the year, coupled with the nature of the funding environment, competition in the industry and our integrity and independence standards which define us and (who we are) mandate that we do not

make large profits. The management and Board will continue to maintain their fiscal discipline to ensure that we spend in delivering our programs the money we are entrusted by our funding bodies.

As Treasurer I support the outstanding work of our EO and her staff and was proud of the boards continued support and look forward to another positive year next year.



Chris Dumas

EXECUTIVE OFFICER'S REPORT



2016-2017 has seen IDEAS develop our business practices and change with the world that is changing around us.

IDEAS is a well rounded stable organisation with over 30 years expertise in supporting people with disability make informed decisions about their life choices. Throughout that time IDEAS has had a stable workforce and volunteer support which has allowed us to become a well-respected and diverse organisation showing adaptability and growing strength in this unprecedented period of change.

The committed and passionate team of employees and Board members supporting us, combined with the depth of skills and knowledge is unrivalled in the space we work in and ensures that IDEAS will carve a path as we weave our way through new models of service and product delivery supporting people with disability to make informed decisions.

2016-2017 has seen us concentrate on 3 key activities:

- 1** building our internal systems to ensure they are robust and able to deal with our planned growth
- 2** re-building our online services to ensure their relevance for our audiences
- 3** growing our brand name using multiple channels to ensure people with disability know where they can go to access high quality, accurate and relevant information free of any conflict.

We have had success this year in growing our phone based and online activity; supporting people in regional NSW access information at crucial NDIS transition times; and engaging with people face to face in places far and wide.

IDEAS has continued to raise the stakes in professional development for our team and all members have completed core competencies in interpersonal skills, external communications and technology.

Our annual audit for Accreditation under ISO 9001:2008 and the National Disability Standards was achieved in June; and the successful implementation of a customised internal business system including a Customer Relations and Client Management system occurred during the year.

A growth in funding saw our staff increase from 11 fulltime equivalent to 17 fulltime equivalent. Twenty

five people work for IDEAS, the majority of whom live in Tumut. 70% have a disability or lived experience of a family member with disability.

At all times referring to our vision and mission for guidance, the Board of eight people are very supportive and provide sound governance and oversight. Our Board comprises three people with disability, three family members and two with experience working in the community sector supporting people with disability through mainstream activities.

Congratulations to all members of the IDEAS team for such a successful year. As Executive Officer I am proud to be leading a team with these credentials, activity, experience and commitment.



Dianna Palmer

"Our Board comprises three people with disability, three family members and two with experience working in the community sector..."

30

YEARS OF
IDEAS

TOTAL
LIVES IMPACTED
6.7 MILLION

EXPOS

WAGGA	1988-1989
ALBURY	1992-1993
ALBURY	1995-1996
ALBURY	1990-2000
ALBURY	2002-2003
DUBBO	2004-2005
QUEANBEYAN	2007-2008
MERIMBULA	2011-2012
NEWCASTLE	2012-2013
MAITLAND	2014-2015
PENRITH	2015-2016
ALBURY	2016-2017

30,600
TOTAL ATTENDEES



PHONE ENQUIRIES

79,407

SINCE **1997**

TOTALS



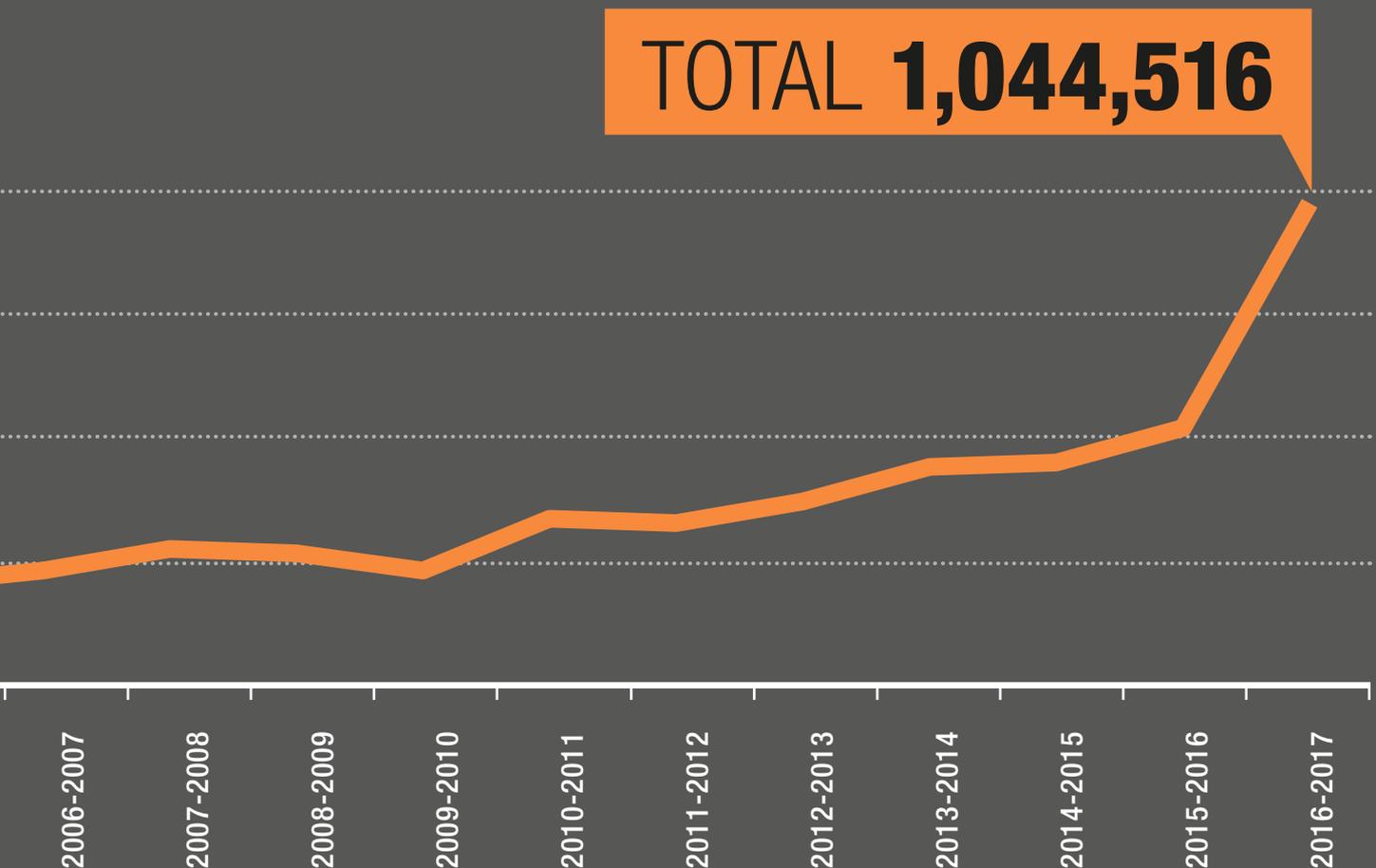
3666

IN **2016/17**

**COMMUNITY
ENGAGEMENT**

**TOTAL
SINCE 2008
21,390**

TOTAL 1,044,516



1981

1981 WAS A TURNING POINT INTO THE HISTORY OF THE AUSTRALIAN AND INTERNATIONAL DISABILITY RIGHTS MOVEMENTS.

The regional Council of DPI applied for a grant program from the Federal Government **celebrating the international year of disabled people**, to develop a community directory of equipment suppliers available for people with disability in the Riverina. The project was based in Tumut, as the lead Project Officer, Jenny Stanzel lived there.

IDEAS was formed as an incorporated association. Based in Tumut, led by Jenny Stanzel. Project funds were gained in 1984 from the federal Health department to establish a national one stop shop for information for people with disability. **A new employee commenced – Sue Gorman.** With two staff the organisation began collecting information about services and supports available for people with disability and housed it in a computerised database using Asksam as a database software.

Jenny Stanzel became well known as a strong advocate for people with disability and **represented people with disability on numerous committees and consultative bodies** through the 1980's retiring from the service in 1997. In **1998 Jenny was award an AM** for her services to people with disability.

In 1981, **disability became more than a diagnosis and something to be dealt with** by medical professionals. **People with disability became united** to overcome their social oppression as a group. **“Nothing About us without us”** was appropriated by people with disability in their activism.



Help at hand for Emily and Lachlan



1996

IDEAS goes online with its first website.

IDEAS can help you

1988

IDEAS publishes newsletters.



1986

Disability rights advocacy was recognised as a programme area to be funded under the **Disability Services Act 1986.**

Since then, disability activism and advocacy began a sustained focus on several important cornerstones of **disability self-determination**; a general move away from institutional type services to community based services; the establishment of **‘public advocates’** and **guardianship boards** in most states, the Disability Services Act 1986 (DSA) and the **Disability Discrimination Act 1992 (DDA).**

1997

Jenny Stanzel retires and **Diana Palmer** becomes the second Executive Officer.



Making culture accessible to everyone

IDEAS travel to Maitland to deliver Australia's largest festival of ability

IDEAS (Information on Disability and Awareness Services) head off to Maitland today in readiness for their expo in Maitland.

2002
IDEAS moves from Asksam to the LINCS Database; updating the website and giving access to online information from the IDEAS database.



2010
Diana Palmer wins a Churchill Fellowship.



2008
IDEAS merges with DIRC.

2008
The adoption and ratification by the Australian Government of the United Nations Convention for the Rights of Persons with Disabilities (CRPD). By ratifying the United Nations Convention on the Rights of Persons with Disabilities, Australia joined other countries in a global effort to promote the equal and active participation of all people with disability.



2010-2020
National Disability Strategy
"People with disabilities want to bring about a transformation of their lives. They want their human rights recognised and realised. They want the things that everyone else in the community takes for granted. They want somewhere to live, a job, better health care, a good education, a chance to enjoy the company of friends and family, to go to the footy and to go to the movies. They want the chance to participate meaningfully in the life of the community. And they are hopeful. They desire change and they want others in the community to share their vision. They recognise that governments cannot work in isolation and they want others to see the benefits of building more inclusive communities (Shut Out, 2009)"

2011
Productivity Commission Report proposing the NDIS.
"The current disability support system is underfunded, unfair, fragmented, and inefficient, and gives people with a disability little choice and no certainty of access to appropriate supports. There should be a new national scheme - the National Disability Insurance Scheme (NDIS) - that provides insurance cover for all Australians in the event of significant disability. Funding of the scheme should be a core function of government (just like Medicare)."

Ideas flow at disability forum

DISABILITY advocates IDEAS facilitated a Disability Forum in Tumut last Thursday that drew together a plethora of disability service providers to inform them as the National Disability Insurance Scheme (NDIS) begins its rollout.

2018
Independent information matters more than ever.

2014
NSW Inclusion Act.

2013
National Disability Insurance Scheme Act 2013 legislated.

2017
IDEAS becomes a company limited by guarantee.

From Tumut Jenny's IDEAS network reaches the country's disabled



Tumut's Jenny Shaver has a happy home in the sleepy town of Tumut. She is a woman with a disability and she is a member of the IDEAS network.

ACCESSING INDEPENDENT INFORMATION

903,464

PEOPLE CONNECTED WITH IDEAS

2016/17



3666

CALLS ANSWERED



4549

IN PERSON



706,650

WEBSITE VISITS



164,261

SOCIAL MEDIA



119

SMS



18,192

NEWSLETTERS



207

LIVECHAT CALLS



5820

E-NEWS

OUR MOST COMMON ENQUIRIES

1. NDIS
2. COMMUNITY DEVELOPMENT
3. Transport and Travel
4. EDUCATION
5. Equipment
6. HOME MAINTENANCE AND MODIFICATIONS



"Unfortunately, there is limited funding for information and advocacy services in the future, which is a serious threat to the human rights of all people with disability." Melinda Patterson



3666
INDIVIDUAL
SUPPORT PHONE
AND LIVE CHAT ENQUIRIES

TOP CUSTOMER TYPES:

ONE PERSON WITH
DISABILITY
TWO CARER
THREE FAMILY
MEMBER

**BACKGROUND
OF CUSTOMERS:**

ENGLISH AS FIRST LANGUAGE **78%**
CALD **20%** ATSI **2%**

TOP
5
HOW
PEOPLE
FIND IDEAS

- 1.** WORD OF MOUTH
- 2.** REPEAT CALLER
- 3.** GOOGLE
- 4.** SERVICE PROVIDER
- 5.** PROMOTIONAL MATERIAL

MOST
COMMON **ENQUIRIES**

- #1** NDIS
- #2** COMMUNITY DEVELOPMENT
- #3** TRANSPORT & TRAVEL
- #4** EDUCATION
- #5** EQUIPMENT
- #6** HOME MAINTENANCE AND MODIFICATION

INDIVIDUAL SUPPORT

Disability Information Phone Line

The Information Team at IDEAS has continued to strive for best practice delivering accurate and independent information to our enquirers.

Our team has managed to keep up to date with many changes in the disability field in the past 12 months. Research, discussion, consensus have been our by-words all year.

IDEAS Info team have assisted with face to face, phone, email, social media and live engage enquiries over the past year and we have also seen a significant change in the types of enquiries received. There are fewer simple enquiries, many more complex and very complex and from a more diverse range of callers.

The team has seen a lot of changes mainly focusing around the NDIS. The information we give really assists their planning processes, review processes and self-advocacy for choice and control over their lives.

The uneven standard of service provider knowledge and LAC knowledge about the NDIS and specific disability conditions has been a feature of the year.

Disability Advocacy Brokerage (DABS)

IDEAS has marketing and engagement campaigns in place to serve more people in this area.

GETTING TO KNOW YOU



Partnerships, Engagements and Linkages

IDEAS is committed to connecting with people in their communities and making sure all have equal access to quality information and resources. After undertaking extensive research and analysis into information gaps in NSW communities we identified a number of cohorts who are particularly disadvantaged, some examples being: Aboriginal and Torres Strait Islander communities, culturally and linguistically diverse communities, people living with mental illness, people who are homeless and people living in rural and remotes areas.

In response, we have developed our engagement strategy and schedule around undertaking more intensive and tailored engagements in regions where larger numbers of these cohorts reside with less support services around them.

In order to engage with these isolated groups effectively we have spent time identifying and developing relationships with key regional stakeholders, services and supports. We have also attended and presented at local networks and organised (or been involved in) inclusive events and collaborative projects.

We have connected with, and worked to support Local Area Coordinators and Ability Linkers in the good work they do through raising awareness about our services at combined staff meetings and undertaking education on our website directory search functions. We have also worked with other safeguard and capacity building organisations to share regional/cohort intelligence and have plans to work collaboratively on regional projects in the coming year.

4549

**NUMBER OF PEOPLE
CONNECTED WITH THROUGH
ENGAGEMENTS AND EVENTS**

SEVENTY TWO

**NUMBER OF EVENTS
AND NETWORKS
THROUGHOUT NSW**

EVENTS HOSTED BY
IDEAS=
6 **DISABILITY
AWARENESS
WORKSHOPS**





PossABLE IDEAS EXPO

IDEAS returned to Albury for the **2017 PossABLE IDEAS EXPO** held on the 12th & 13th May at the Albury Entertainment Centre. The EXPO was held in sync with the launch of the NDIS for the Ovens Murray and Riverina regions from July 2017.

The theme of our EXPO was '**Your Power**'! This theme is all about people with disabilities taking charge of their choices to live the life they want. IDEAS with the assistance of 37 Exhibitors were able to provide this 'choice' to the visiting public. Nearly 70% of the registered exhibitors were exhibiting for the first time at an IDEAS EXPO, with most saying that the EXPO was relevant and a very timely event.

The EXPO attracted 1500 visitors over the two days. A diverse program was provided for the public including Corowa-based Wiradjuri artist of international stature, Lorraine Connelly-Northey. IDEAS commissioned Lorraine to create works, especially for the EXPO that could be picked up and handled by anyone who visited. Her artwork provided a TRUE "out-of-gallery" experience.

Over the 2 days the public were able to seek advice and information from the Planning Hub, listen to the 'Power Room' Speakers, visit the exhibits and experience the fun of the Go Outside & Play program which included wheelchair basketball, Therapy horses, Sailability & the Dysons Accessible Bus. The EXPO provided variety to the wider public - families with disability, carers or other family members and also representatives from those service providers who didn't exhibit.

PossABLE EXPO's are truly the ideal means to gain exposure, educate and network for those who have a disability.





YOUR POWER!



SOCIAL MEDIA

IDEAS has over 5600 followers on social media across Facebook, LinkedIn, Twitter, Pinterest, Instagram and YouTube.

IDEAS aims to provide relevant, engaging and impartial information to its readers through its social media channels. This has been achieved through a program of delivering relevant external content that readers will find useful. Additionally, IDEAS posts information from its own sources. Information varies from good news stories, the NDIS to the latest government information.

This year, IDEAS has participated in social media advertising to extend its current reader base and maximise the amount of people who are aware of and contact IDEAS.

NEWSLETTER

12,390

PRINT NEWSLETTERS

5616 email NEWSLETTERS

ONE HUNDRED EIGHTY SIX

AUDIO NEWSLETTERS

5,820

E-News

The newsletter production for the year has been both exciting and smooth. The newsletter took on a new style with set themes for each edition at the start of January 2017. These themes were based around Living Choice for people and helping them get ready for the NDIS.

Planning was a hot topic and featured as the theme in the first two editions of the year. These newsletters were packed with information around planning and helping get people ready for the transition into the NDIS. Ordinary life goals had our attention in later editions exploring the themes 'Something to Do!' and 'Something to Look Forward To'.

Newsletters are posted out to households on a bi-monthly basis and keep everyone informed about what's happening.

DATABASE & KNOWLEDGE

With the rapid changes people with disability are experiencing as the NDIS rolls out across the country, the Data Team are updating our service and support records to reflect these changes, with the addition of NDIS relevant keywords, which are consistent with people's NDIS plans.

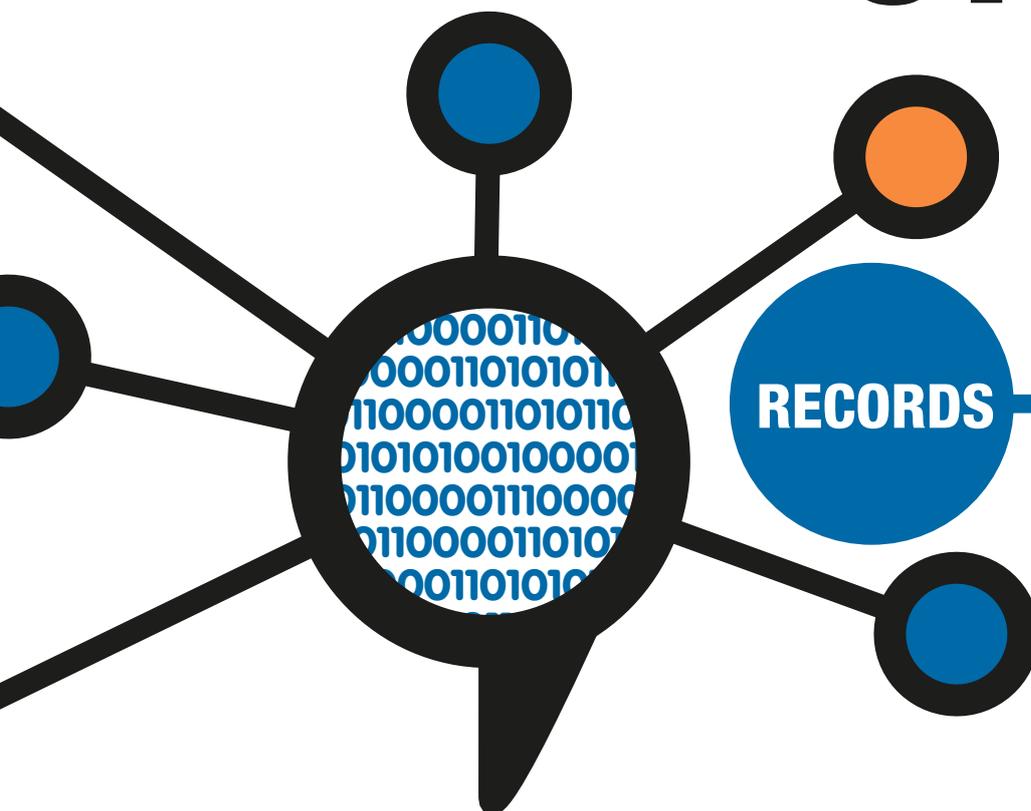
RECORDS OWNED BY IDEAS

18,423

VIEWED

513,092

TIMES IN 2016/17



SERVICES & SUPPORTS	5417
EQUIPMENT & SUPPLIES	625
ACCESSIBLE TRAVEL	742
IDEAS LIBRARY	9572
WEB RESOURCES	2069
TOTAL	18,423

WEBSITE DATA

This year the Data Team has worked with developers to enhance the IDEAS website with more user friendly features. This includes improved functionality of the search engine by combining both web resources with our service and support records. The search result layout has been designed with accessibility in mind.

WEBSITE **HITS**

FYE 2016/17

2,652,293

REPEAT VISITORS

45,872 (23.7%)

NEW VISITORS

145,685 (76.3%)

VISITORS 193,558

PAGE VIEWS 723,369

WEBSITE **RESOURCES**

PODCASTS	7
BOOKS	174
VIDEOS	384
OTHER RESOURCES	404
FACT SHEETS	534
EVENTS	565
TOTAL	2068

LIVE **CHAT**

STATISTICS FYE 2016/17

207

e-Bility CLASSIFIEDS WEBSITE

IDEAS has been steadily growing e-Bility's core business by building and maintaining an online Accessible Classifieds marketplace for both private and commercial customers.

We have almost doubled private advertisements published this year and are working towards redeveloping the website to create a low maintenance site for us and a truly accessible and user friendly site for our end users. The new site will drastically reduce man hours required to operate the website and will improve usability, productivity and profit margins. Work has also been done towards developing a social media presence for e-Bility and in terms of physical marketing, we had our own booth and distributed information and merchandise at the IDEAS PossABLE Expo in Albury for the first time this year.

e-Bility has a solid reputation and is well on the way to becoming the biggest and best accessible classifieds website in Australia.

e-bility.com



IDEAS CUSTOMER



EMAIL & LETTERS



PHONE LINE



SOCIAL MEDIA



WEBSITE



LIVE CHAT



COMMUNITY ENGAGEMENT



EXPOS



JOURNEY



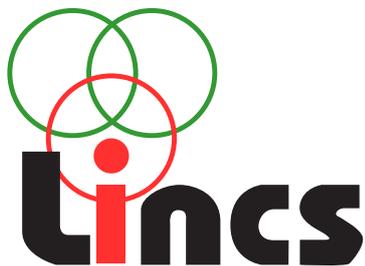
SPONSORS



OUR PARTNERSHIPS



OUR SPONSORS AND SUPPORTERS



We gratefully acknowledge the funding received from the **NSW Department of Family and Community Services** and the **Commonwealth Department of Health**.

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2017

PREPARED BY WALKER BDS PARTNERS PTY LTD

Directors Report	30
Auditor's Independence Declaration	32
Statement of Profit and Loss and Other Comprehensive Income	33
Statement of Changes in Equity	34
Statement of Financial Position	35
Statement of Cash Flows	36
Notes of the Financial Statements	37
Director's Declaration	43
Auditor's Report	44
Supplementary Information	46
Income and Expenditure Statement	47

Directors' Report

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

Directors' Report

Your directors present their financial report of IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED for the financial year ended 30 June 2017. Directors have been in office since the start of the financial year unless otherwise stated. The names of the directors in office at anytime during or since the end of the year are:

Director	Office Held	Years Experience	Qualifications	Meetings Attended
Melinda Paterson Appointed 07/02/2017	Chair person	23	Community Development Manager	10
Martin Heng Appointed 07/02/2017	Vice Chair Person	22	Online Editor	10
Teresa McMullen Appointed 07/02/2017	Director	27	Occupational Therapist	7
Chris Dumas Appointed 07/02/2017	Director	22	Accountant	9

Principal Activities

The principal activities of the association during the financial year were: Providing a range of high quality information, education and awareness services and products for people with disability, older people, their families, carers, other supporters and the general community.

Significant Changes in the State of Affairs

On 7 February 2017 Ideas-Information on Disability Education and Awareness Services Limited became an Australian Public Company Limited by Guarantee. Prior to this date, Ideas-Information on Disability Education Services and Awareness Limited operated as a Not-For-Profit Incorporation under the NSW Association Incorporation Act 2009.

Operating Result

The surplus/loss from ordinary activities amounted to:

Year ended 30 June 2017 \$25,682

Year ended 30 June 2016 (\$68,175)

Going Concern

This financial report has been prepared on a going concern basis which contemplates continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business. The ability of the company to continue to operate as a going concern is dependent upon the ability of the company to generate sufficient cashflows from operations to meet its liabilities. The Directors of the company believe that the going concern assumption is appropriate.

Indemnifying Officers

During or since the end of the financial year the company has given an indemnity entered into an agreement or paid or agreed to pay insurance premiums for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of Director of the company other than conduct involving a wilful breach of duty in relation to the company.

Auditor's Independence Declaration

The Auditor's Independence Declaration as required under section 307C of the Corporations Act 2001 can be found on Page .

Signed in accordance with a resolution of the Board of Directors on:



Melinda Paterson (Director)

Date 7 / 11 / 17



Chris Dumas (Director)

Date 7 / 11 / 17

Auditor's Independence Declaration

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES
LIMITED

For the year ended 30 June 2017

Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of
Ideas-Information of Disability Education and Awareness Services Limited.

I declare that to the best of my knowledge and belief, during the year ended 30 June 2017, there has been no contravention of:

a) the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit;

and

b) any applicable code of professional conduct in relation to the audit.

Walkerbds



Steven R Walker

Chartered Accountant

38A Russell Street, Tumut, NSW, 2720

Date:

8/11/17

Statement of Profit and Loss and Other Comprehensive Income

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

	NOTES	2017	2016
Income			
Revenue	1	2,123,839	1,734,926
Total Income		2,123,839	1,734,926
Total Income			
		2,123,839	1,734,926
Expenses			
Employee wages and benefits expenses		1,300,152	979,743
Depreciation and amortisation expense		66,285	74,035
Expo Expenses		45,456	162,032
Other expenses		686,264	587,291
Total Expenses		2,098,157	1,803,101
Current Year Surplus/(Deficit) Before Income Tax			
		25,682	(68,175)
Net Current Year Surplus/(Deficit)			
		25,682	(68,175)

Statement of Changes in Equity

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

	Retained Surplus	Reserves	Total
	\$	\$	\$
Balance at 1 July 2015	223,861	134,987	358,848
Deficit for the year	<u>(68,175)</u>	—	<u>(68,175)</u>
Balance at 30 June 2016	155,686	134,987	290,673
Surplus for the year	<u>25,682</u>	—	<u>25,682</u>
Balance at 30 June 2017	<u>181,368</u>	<u>134,987</u>	<u>316,355</u>

Statement of Financial Position

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

As at 30 June 2017

	NOTES	30 JUN 2017	30 JUN 2016
Assets			
Current Assets			
Cash & Cash Equivalents	2	1,588,806	2,301,411
Trade and Other Receivables	3	188	30,318
Total Current Assets		1,588,995	2,331,729
Non-Current Assets			
Plant and Equipment, Vehicles	4	62,381	76,225
Intangibles	5	-	14,712
Other Non-Current Assets	6	-	11,575
Total Non-Current Assets		62,381	102,512
Total Assets		1,651,376	2,434,241
Liabilities			
Current Liabilities			
Bank Overdraft	2	2,342	202,681
Trade and Other Payables	3	139,503	39,077
Employee Entitlements	8	163,192	166,990
Other Current Liabilities	9	956,929	183,219
Total Current Liabilities		1,261,966	591,967
Non-Current Liabilities			
Employee Entitlements	8	73,055	51,601
Other Non-Current Liabilities	9	-	1,500,000
Total Non-Current Liabilities		73,055	1,551,601
Total Liabilities		1,335,021	2,143,568
Net Assets		316,355	290,673
Equity			
Retained surplus		181,368	155,686
Reserves		134,987	134,987
Total Equity		316,355	290,673

Statement of Cash Flows

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

	2017	2016
	\$	\$
Cash Flows from Operating Activities		
Cash Receipts from Other Operating Activities	1,518,499	2,786,859
Cash Payments from Other Operating Activities	<u>(2,057,052)</u>	<u>(1,866,164)</u>
Total Cash flows from Operating Activities	<u>(538,553)</u>	<u>920,695</u>
Cash flows from Investing Activities		
Proceeds from Sale of Plant and Equipment		17,272
Payments for Assets		(32,317)
Other Cash Items from Investing Activities	<u>26,287</u>	<u>—</u>
Total Cash flows from Investing Activities	<u>26,287</u>	<u>(15,045)</u>
Net Increase / (Decrease) in Cash Held	(512,266)	905,650
Cash Balances		
Opening Cash Balance	<u>2,098,730</u>	<u>1,193,080</u>
Closing Cash Balance	<u>1,586,464</u>	<u>2,098,730</u>

Notes of the Financial Statements

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

NOTE 1 - STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, the Australian Charities and Not-for profits Commission Act 2012, Reduced Disclosure Regime, the Corporations Act 2001 and complies with other requirements of the law.

The financial statements cover Ideas-Information on Disability Education and Awareness Services Limited as an individual entity incorporated and domiciled in Australia. It is a company limited by guarantee.

The financial report, except for the cash flow information, have been prepared on an accrual basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

The following is a summary of the material accounting policies adopted in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

(a) Property, Plant and Equipment (PPE)

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses related to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(e) for details on impairment).

Depreciation and amortisation

The depreciable amount of all fixed assets, including buildings and capitalised lease assets but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the entity commencing from the time the asset is available for use. Leasehold improvements are amortised over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Assets	Depreciation Rate
Plant and equipment	10-100%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at the end of each reporting period.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained surplus.

Property, plant and equipment are brought to account at costs less, where applicable, any accumulated depreciation.

The cost of fixed assets purchased by the Company includes the costs of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

All other repairs and maintenance are charged to the statement of profit or loss and other comprehensive income during the financial period in which they are incurred.

(b) Income Tax

All income of the Company is exempt from income tax as the Company has received tax exemption.

(c) Cash and Cash Equivalents

Cash and Cash Equivalents includes cash on hand and in at call deposits with banks or financial institutions, investments in money market instruments maturing within less than three months, net of bank overdrafts.

(d) Revenue and Other Income

Government Funding is recognised as revenue under AASB 1004 when the following conditions are met:

- The entity obtains control of the contribution or the right to receive the contribution;
- It is probable that the economic benefits comprising the contribution will flow to the entity; and
- The amount of the contribution can be measured reliably.

Grant revenue is recognised in the Statement of Comprehensive Income when it is controlled. When there are conditions attached to grant revenue relating to the use of those grants for specific purposes it is recognised in the Statement of Financial Position as a liability until such conditions are met or services provided.

Revenue from the sale of goods is recognised upon the delivery of goods to customer. Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

(e) Employee Entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee provisions that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee provisions payable later than one year have been measured at the present value of the estimated future cash out flows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows attributable to employee provisions. Contributions made by the entity to an employee superannuation fund and are charged as expenses when incurred.

(f) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included within other receivables or payables in the statement of financial provision.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from or payable to the ATO, are presented as operating cash flows included in receipts from customers or payments to suppliers.

(g) Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from members as well as amounts receivable from customers for goods sold in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets

Accounts receivable are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. Refer to Note 1(e) for further discussion on the determination of impairment losses.

(h) Accounts Payable and Other Payables

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the company during the reporting period that remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(i) Comparative Figures

Where required by Accounting Standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.

When an entity applies an accounting policy retrospectively, makes a retrospective restatement or reclassifies items in its financial statements, a statement of financial position as at the beginning of the earliest comparative period must be disclosed.

(j) Impairment of Assets

At the end of each reporting period, the entity reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's carrying amount over its recoverable amount is recognised in profit or loss.

Where the future economic benefits of the asset are not primarily dependent upon the asset's ability to generate net cash inflows and when the entity would, if deprived of the asset, replace its remaining future economic benefits, value in the use is determined as the depreciated replacement cost of an asset.

Where it is not possible to estimate the recoverable amount of an asset's class, the entity estimates the recoverable amount of the cash-generating unit to which the class of assets belong.

Where an impairment loss on a revalued asset is identified, this is recognised against the revaluation surplus in respect of the same class of asset to the extent that the impairment loss does not exceed the amount in the revaluation surplus for that class of asset.

(k) Critical Accounting Estimates and Judgements

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and available information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data obtained both externally and within the company.

	2017	2016
1. Revenue		
Donations Received	-	250
Ebility Advertising	13,489	-

Expo Sundry Income	400	-
Expo Site Income	36,255	-
Equipment Classifieds	1,443	2,291
Gift Account Interest	72	110
Google Ad Income	1,829	2,353
Grants (State) Op - Non-R	739,321	154,202
Grants (State) Op - Recurrent	1,153,611	1,155,744
Grants (Cwlth) - Op - Recurrent	54,739	66,018
Grants - Other	56,719	275,000
Interest - Grant Account	26,547	12,879
Interest - Working Accounts	1,330	1,134
Interest - Term Deposits	3,633	4,718
Miscellaneous	456	3,879
Newsletter Subscriptions	-	1,614
Newsletter Advertising	1,080	2,245
Other Fees & Charges	-	6,430
Parts & Accessories Classified	90	280
Parenting Payment Reimbursements	12,107	-
Real Estate	240	160
Sales of Goods	210	-
Training & Education Income	11,756	27,522
Vehicles Classifieds	8,512	18,097
Total Revenue	2,123,839	1,734,926
	2017	2016

2. Cash on Hand

Bank accounts/(overdraft)		
Access Aware Account	3,484	3,460
Bendigo Bank Credit Card	-	(1,595)
Bendigo Gift Account	11,153	11,081
Bendigo Grants Account	1,306,812	2,047,960
Bendigo Working Account	24,528	(201,086)
Executive Officer Credit Card	(2,231)	-
Expo Account	12,336	12,252
Future Projects Account [11185]	92,300	91,679
PayPal Account	310	-
Riverina Equipment Pool Acct [11184]	13,224	13,135
Staff Provisions Account	124,610	121,794
Team Leader Credit Card	(111)	-
Total Bank accounts/(overdraft)	1,586,414	2,098,680
Cash floats		
Petty Cash	50	50
Total Cash floats	50	50
Total Cash on Hand	1,586,464	2,098,730

	2017	2016
3. Trade and Other Receivables		
Trade Receivables		
Accounts Receivable	188	30,318
Total Trade Receivables	188	30,318
Total Trade and Other Receivables	188	30,318
	2017	2016

4. Plant & Equipment, Vehicles

Plant & Equipment		
Plant and equipment at cost	240,522	240,522
Accumulated depreciation of plant and equipment	(198,397)	(191,305)
Total Plant & Equipment	42,124	49,216
Vehicles		
Motor Vehicles	32,318	32,318
Accumulated depreciation of motor vehicles	(12,061)	(5,309)
Total Vehicles	20,256	27,009
Total Plant & Equipment, Vehicles	62,381	76,225
	2017	2016

5. Intangibles

Other Intangibles		
Ebility Website	30,000	30,000
Amortisation	(30,000)	(15,288)
Total Other Intangibles	-	14,712
Total Intangibles	-	14,712
	2017	2016

6. Other Non-Current Assets

Wollongong Office Bond	-	5,920
Wattle Street Rental Bond	-	5,200
Hunter/Maitland Bond	-	455
Total Other Non-Current Assets	-	11,575
	2017	2016

7. Trade & Other Payables

Trade Payables		
Accounts Payable	87,741	38,059
Total Trade Payables	87,741	38,059
Other Payables		
GST Payables	7,304	1,018
PAYG Withholding Payable	15,687	-

Superannuation Payable	28,771	-
Total Other Payables	51,762	1,018
Total Trade & Other Payables	139,503	39,077
	2017	2016

8. Employee Benefits

Current		
Annual Leave Provision	144,289	132,034
Long Service Leave Provision	20,958	34,040
Salary Sacrifice	(2,055)	916
Total Current	163,192	166,990
Non Current		
Long Service Leave Provision	73,055	51,601
Total Non Current	73,055	51,601
Total Employee Benefits	236,247	218,591
	2017	2016

9. Other Liabilities

Current		
Grants (1) - ADHC One-Off	100,000	100,000
Grant (2) - ADHC One-off (2 yrs)	856,929	-
Information Grant	-	83,219
Total Current	956,929	183,219
Non Current		
Grant (2) - ADHC One-off (2 Years)	-	1,500,000
Total Non Current	-	1,500,000
Total Other Liabilities	956,929	1,683,219

Directors' Declaration

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

The Directors of the Company declare that:

1. The financial statements and notes to the financial statements are in accordance with the Corporations Act 2001 and:

(a) comply with Accounting Standards – Reduced Disclosure Regime, the Australian Charities and Not-for-profits Commission Act 2012 and the Corporations Act 2001; and

(b) give a true and fair view of the financial position as at 30 June 2017 and the performance for the year ended on that date of the Company;

2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors:


Signed: Melinda Paterson (Director)

Dated: 7/11/17


Signed: Chris Dumas (Director)

Dated: 7/11/17

Auditor's Report

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

Opinion

I have audited the accompanying financial report of IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED, which comprises the statement of financial position as at 30 June 2017, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory notes and the directors' declaration.

In my opinion, the financial statements of IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED are in accordance with the Corporations Act 2001 and the Australian Charities and Not-for-profits Commission Act 2012, including:

- (i) giving a true and fair view of the Company's financial position as at 30 June 2017, and of its performance for the year ended on that date; and
- (ii) complying with Accounting Standards – Reduced Disclosure Regime and the Corporations Regulations 2001 in Australia.

Basis for Opinion

I conducted my audit in accordance with Australian Auditing Standards. My responsibilities under those standards are further described in the *Auditor's Responsibilities* section of my report. I am independent of the Company in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to my audit of the financial report in Australia. I have also fulfilled my other responsibilities in accordance with the Code.

I confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Directors' Responsibility for the Financial Report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards- Reduced Disclosure Regime, the Australian Charities and Not-for-profits Commission Act 2012 and the *Corporations Act 2001* and for such internal controls as the Directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

My objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.



Auditor's signature: Steven Walker

Dated: 8/11/17

Supplementary Information

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

DISCLAIMER

The additional financial data presented on the following pages is in accordance with the books and records of the Ideas-Information on Disability Education and Awareness Services Limited that have been subjected to the auditing procedures applied in my statutory audit of the company for the year ended 30 June 2017. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, I do not express an opinion on such financial data and no warranty of accuracy or reliability is given.

In accordance with firm policy, I advise that neither the firm nor any member or employee of the firm undertakes responsibility arising in any way whatsoever to any person (other than the company) in respect of such data, including any errors or omissions therein, arising through negligence or otherwise however caused.

Walkerbds



Steven R Walker

Chartered Accountant

38A Russell Street, Tumut, NSW, 2720

Date 8/11/17

Income and Expenditure Statement

IDEAS-INFORMATION ON DISABILITY EDUCATION AND AWARENESS SERVICES LIMITED

For the year ended 30 June 2017

	2017	2016
Income		
Donations Received	-	250
Ebility Advertising	13,489	-
Equipment Classifieds	1,443	2,291
Expo Site Income	36,255	-
Expo Sundry Income	400	-
Gift Account Interest	72	110
Google Ad Income	1,829	2,353
Interest - Grant Account	26,547	12,879
Grants - Other	56,719	275,000
Grants (Cwlth) - Op - Recurrent	54,739	66,018
Grants (State) Op - Non-R	739,321	154,202
Grants (State) Op - Recurrent	1,153,611	1,155,744
Miscellaneous	456	3,879
Newsletter Advertising	1,080	2,245
Newsletter Subscriptions	-	1,614
Other Fees & Charges	-	6,430
Parenting Payment Reimbursements	12,107	-
Parts & Accessories Classified	90	280
Real Estate	240	160
Sales of Goods	210	-
Interest - Term Deposits	3,633	4,718
Training & Education Income	11,756	27,522
Vehicles Classifieds	8,512	18,097
Interest - Working Accounts	1,330	1,134
Total Income	2,123,839	1,734,926
Gross Surplus	2,123,839	1,734,926
Expenditure		
Accommodation & Meals	37,060	32,743
Accounting Fees	1,338	2,279
Advertising Planned Other	44,766	10,045
Amortisation - Ebility Website	14,712	12,000
Assets Purchases <\$5,000	37,729	44,264
Audit Fees	6,750	24,511
Business Planning Costs	33,347	3,624
Business Telephone Lines	14,639	15,415
Car Hire	5,253	2,786
Cleaning	3,953	2,004
Client Support Consumables	30,156	17,229

	2017	2016
Client Support Services	7,556	14,672
Computer Repairs & Maint	30,222	37,142
Consultancy Fees	42,896	62,429
Credit Card Charges	293	292
DAB Development Projects	3,150	-
Directory Listing	21,802	20,236
Depreciation - Plant & Equip	7,092	10,323
Depreciation - Motor Vehicle	6,752	7,448
Emp't Support & S'vision Costs	591	564
Equipment Repairs & Maintenance	54	24
Event Accessibility	5,745	32,567
Event Activities Expenses	7,185	27,751
Event Audio/Video Expenses	2,852	23,536
Event Hospitality Expenses	1,827	9,681
Event Speaker Expenses	-	15,304
Event Transport Expenses	-	3,891
Event Venue Expenses	27,488	47,455
Event Workshop Expenses	359	1,847
Fares	20,886	22,048
Fax Lines	-	15
Fees & Permits	46	1,139
Fuel & Oil Motor Vehicle	5,132	4,466
Grants Account Fees	13	2
Health and Safety	2,585	632
Insurance - General	11,469	7,390
Insurance - Prof Indemnity	7,140	-
Insurance - Public Liability	10,266	(1,354)
Insurance - Volunteers	300	300
Insurance Motor Vehicle	2,325	2,950
Internet Connection Fees	950	82
Kilometres Reimbursed	4,846	1,480
Library & Newsletter Resources	294	-
Loss on Sale of N-C Assets	-	4,800
Marketing Allocation	532	-
Meeting Expenses	7,296	3,166
Membership Fees Paid	6,807	5,550
Mobile Telephones	8,942	7,413
Office Repairs & Maintenance	10,375	7,567
One-off Event Related Advert.	2,755	64,739
Other Employer Expenses	85	-
Other Equipment Hire	620	-
Other Motor Vehicle Expenses	363	180
Pay Pal Charges	949	560
Photocopier Lease	18,698	38,442
Postage, Freight & Courier	20,287	17,876
Printing Costs	11,875	14,635
Promotions - Miscellaneous	70,015	16,418
Public Relations	8,728	-

	2017	2016
R & M - Rental Properties	500	-
Rates & Taxes	42	-
Recruitment Expense	3,247	948
Registration Motor Vehicle	797	970
Rent	42,009	31,751
Rent - Rental Properties	345	-
Resources Produced	82	-
Salaries and Wages	1,189,947	899,347
SMS Account	618	635
Software Expenses	13,879	5,025
Staff Amenities	437	241
Stationery Other	4,102	2,583
Stationery Paper	4,646	3,766
Sundry Event Expenses	290	-
Sundry Expenses	2,086	1,687
Superannuation	110,205	80,396
Toll Free Telephone Line	1,769	3,376
Training & Development (Staff)	27,518	23,655
Utilities	8,374	6,960
Volunteer Costs	164	-
Website Hosting	5,447	2,977
Website Maintenance	30,890	24,567
Workers' Compensation	20,079	11,586
Working Account Fees	537	76
Total Expenditure	2,098,157	1,803,101
Current Year Surplus/ (Deficit)	25,682	(68,175)

FREE INDEPENDENT INFORMATION THAT MATTERS TO YOU



1800 029 904



0458 296 602

Getting information has never been easier



INFORMATION ON DISABILITY EDUCATION & AWARENESS SERVICES

53 Merivale Street Tumut NSW 2720

tel (02) **6947 3377**

fax (02) **6947 3723**

email **ideas@ideas.org.au**

web **ideas.org.au**



Our vision is a world where people with disability live full, independent lives of their own choosing.